

**Admin Minnesota  
Department Of Administration**

**WSCA – NASPO  
Cooperative Purchasing Organization  
Master Agreement**

**Request for Proposal (RFP)  
Ref # 19767  
LED Emergency Light Bars, Siren Warning Accessories, & Other  
Related Accessories.**

**Original Due Date: January 8, 2014  
Revised Due Date: January 15, 2014**

**Time: 3:00P.M., Central Time**

**Responder:  
Star Warning Systems / Star Signal Vehicle Products**

## SIGNATURE PAGE

### REQUEST FOR PROPOSAL (RFP)

**TITLE:** LED Emergency Light Bars, Siren Warning Accessories, and Other Related Accessories

**DUE DATE:** Wednesday, January 8, 2014

**TIME:** 3:00 P.M., CENTRAL TIME, USA

**PLACE:** Department of Administration  
Materials Management Division  
50 Sherburne Avenue  
112 Administration Building  
St. Paul, MN 55155

**CONTACT:** Chris Marquette  
Contract Administrator  
[chris.marquette@state.mn.us](mailto:chris.marquette@state.mn.us)

**PHONE:** 651.201.2427

**FAX:** 651.297.3996

**CONTRACT PERIOD:** The initial Contract term will be two (2) years, with the option to extend up to 36 months, upon agreement by both parties.

The response to this Request for Proposal (RFP) must be returned sealed. Sealed responses must be received in the office of the Director of the Materials Management Division and time-stamped no later than the date and time specified above, at which time the names of the vendors responding to this RFP will be read. **Late responses** cannot be considered. The laws of Minn. Stat. Ch. 16C apply to this RFP.

In accordance with this RFP, and subject to all conditions thereof, the undersigned agrees that its response to this RFP, or any part thereof, is an irrevocable offer for 90 days following the submission deadline date unless stated otherwise in the RFP. It is understood and agreed that the response, or any part thereof, when accepted by the appropriate department and Lead State officials in writing, may become part of a legal and binding Contract between the undersigned vendor and the State of Minnesota (Lead State).

**Delivery Offered:** ~~30~~ <sup>15</sup> days After Receipt of Order if different than called for in the Special Terms and Conditions.

**Prompt Payment Terms (if available):** ☐ % 30; ☐ % 15/Net 30; ☐ % 10/Net 30; ☐

**Other (specify):** ~~None~~

**Name of Vendor:** Star Warning Systems/Star Signal Vehicle Products

**Vendor E-Mail:** jeff.sabo@star1889.com

**Address:** 455 Rochester St, Avon, N.Y. 14414

**Phone:** 585 226 9500

**Fax:** 888 478 2797

**Date:** 12/30/2013

**Authorized Signature:** Jeff Sabo

**Typed name of signer:** Jeff Sabo

**Title:** Marketing Manager

**Signer must be authorized to contractually obligate the vendor.**

**Type or print clearly the name of the person who prepared the response:** Jeff Sabo

## State Of Minnesota – Affirmative Action Certification

If your response to this solicitation is or could be in excess of \$100,000, complete the information requested below to determine whether you are subject to the Minnesota Human Rights Act (Minnesota Statutes § 363A.36) certification requirement, and to provide documentation of compliance if necessary. It is your sole responsibility to provide this information and—if required—to apply for Human Rights certification prior to the due date of the bid or proposal and to obtain Human Rights certification prior to the execution of the contract. The State of Minnesota is under no obligation to delay proceeding with a contract until a company receives Human Rights certification

**BOX A – For companies which have employed more than 40 full-time employees within Minnesota on any single working day during the previous 12 months. All other companies proceed to BOX B.**

Your response will be rejected unless your business:

has a current Certificate of Compliance issued by the Minnesota Department of Human Rights (MDHR)

—OR—

has submitted an affirmative action plan to the MDHR, which the Department received prior to the date the responses are due.

Check one of the following statements if you have employed more than 40 full-time employees in Minnesota on any single working day during the previous 12 months:

- ☐ We have a current Certificate of Compliance issued by the MDHR. Proceed to **BOX C**. Include a copy of your certificate with your response.
- ☐ We do not have a current Certificate of Compliance. However, we submitted an Affirmative Action Plan to the MDHR for approval, which the Department received on \_\_\_\_\_ (date). Proceed to **BOX C**.
- ☐ We do not have a Certificate of Compliance, nor has the MDHR received an Affirmative Action Plan from our company. We acknowledge that our response will be rejected. Proceed to **BOX C**. Contact the Minnesota Department of Human Rights for assistance. (See below for contact information.)

Please note: Certificates of Compliance must be issued by the Minnesota Department of Human Rights. Affirmative Action Plans approved by the Federal government, a county, or a municipality must still be received, reviewed, and approved by the Minnesota Department of Human Rights before a certificate can be issued.

**BOX B – For those companies not described in BOX A**

Check below.

- ☒ We have not employed more than 40 full-time employees on any single working day in Minnesota within the previous 12 months. Proceed to **BOX C**.

**BOX C – For all companies**

By signing this statement, you certify that the information provided is accurate and that you are authorized to sign on behalf of the responder. You also certify that you are in compliance with federal affirmative action requirements that may apply to your company. (These requirements are generally triggered only by participating as a prime or subcontractor on federal projects or contracts. Contractors are exempt from these requirements by the federal government.)

Name of Company: Star Warning Systems/Star Signal Vehicle Products

Date: 12/30/2013

Authorized Signature: [Signature]

Telephone number: 685 236 9500

Printed Name: Jeff Sabo

Title: Marketing Manager

For assistance with this form, contact:

Minnesota Department of Human Rights, Compliance Services

Web: <http://mn.gov/mdhr/>

TC Metro: 651-539-1095

Toll Free: 800-657-3704

Email: [compliance.mdhr@state.mn.us](mailto:compliance.mdhr@state.mn.us)

TTY: 651-296-1283

Affirmative Action Certification Page, Revised 8/13 – MDHR

### Trade Secret Information Form

Under Minnesota's Data Practices Act, data submitted in a response becomes public upon completion of the evaluation process and negotiations are complete, or upon completion of the selection process for a Solicitation. However, "trade secret information" as defined in Minn. Stat. § 13.37, subd. 1(b), cannot be disclosed to the public. While the majority of data submitted in a response is not trade secret information, the following form is needed to assist the Lead State in making appropriate determinations about the release of data provided in a response.

**All Responders must select one of the following boxes:**

- ☒ My response **does not** contain "trade secret information." I understand that my entire response will become public record in accordance with Minn. Stat. § 13.591.
- ☐ My response **does** contain trade secret information because it contains data that:
1. is a formula, pattern, compilation, program, device, method, technique or process; **AND**
  2. is the subject of efforts by myself or my organization that are reasonable under the circumstances to maintain its secrecy; **AND**
  3. derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use.

**Complete only if trade secret status is asserted:**

I am claiming that aspects of my response contain trade secret information. I have completed the following:

- ☐ I have clearly marked and placed any data I claim to be "trade secret information" in a separate envelope **AND** I am attaching an explanation justifying the trade secret designation.

**Please note that failure to attach an explanation may result in a determination that the data does not meet the statutory trade secret definition. All data for which trade secret status is not justified will become public in accordance with Minn. Stat. § 13.591.**

By submitting this response, Responder agrees to indemnify and hold the Lead State, its agents and employees, harmless from any claims or causes of action relating to the Lead State's withholding of data based upon reliance on the above representations, including the payment of all costs and attorney fees incurred by the Lead State in defending such an action.

ONLY information properly identified utilizing this form will be eligible for Trade Secret designation. This form must accompany any documentation that is being submitted for Trade Secret. This includes but is not limited to any material that may be submitted as part of the Solicitation response, or in relation to a subsequent Contract. Information labeled "confidential", "proprietary", or labeled with similar tags with regard to limiting the Lead State's disclosure will NOT be eligible for trade secret designation unless the form provided in the Solicitation is properly completed and submitted as a cover page to the information, and it meets the statutory definition of a trade secret. By submitting a response you agree that the information submitted that does not follow the trade secret process defined herein or does not meet the statutory definition of trade secret may be released by the Lead State without prior notification to the Responder and/or the Contract Vendor.

STAR, J.S. 12/30/2013

Star Warning Systems / Star Signal Vehicle Products

STATE OF MINNESOTA  
DEPARTMENT OF ADMINISTRATION  
MATERIALS MANAGEMENT DIVISION

AFFIDAVIT OF NONCOLLUSION

I hereby swear (or affirm) under the penalty of perjury:

1. That I am the Responder (if the Responder is an individual), a partner in the company (if the Responder is a partnership), or an officer or employee of the responding corporation having authority to sign on its behalf (if the Responder is a corporation);
2. That the attached response has been arrived at by the Responder independently and has been submitted without collusion with and without any agreement, understanding or planned common course of action with any other vendor designed to limit fair or open competition;
3. That the contents of the RFP response have not been communicated by the Responder or its employees or agents to any person not an employee or agent of the Responder and will not be communicated to any such persons prior to the official opening of the responses; and
4. I certify that the statements in this affidavit are true and accurate.

Authorized Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Firm Name: \_\_\_\_\_

Subscribed and sworn to me this \_\_\_\_\_ day of \_\_\_\_\_, 2013

Notary Public

My commission expires \_\_\_\_\_

John D Green  
Notary Public-State of New York  
No. 01GR6125776  
Qualified in Monroe  
My Commission Expires April 25, 2017

STATE OF MINNESOTA  
DEPARTMENT OF ADMINISTRATION  
MATERIALS MANAGEMENT DIVISION

**SERVICE AND DELIVERY**

Service and delivery are important requirements for all Lead State Contracts. The successful Responder will be expected to ship all orders within the time specified in its response or, in the case of unanticipated problems causing a delay, notify the agency of the problem and when the shipment will be made. All requests for information from Lead State agencies will be answered promptly. **Any Contract Vendor found to be providing unsatisfactory service during the Contract period may be disqualified for a subsequent Contract award.**

**SUBSEQUENT CONTRACT REVISIONS.** No verbal or written instructions from Lead State agencies or officials to change any provision of the resulting Contract shall be accepted by the Contract Vendor without the approval of the Contract Administrator. The Contract Vendor shall report any such requests to the Contract Administrator who will issue approval or denial in writing.

**CONTACT PERSON FOR ORDERS:**

NAME: Bryan Campbell TITLE: Sales Engineer  
TELEPHONE NUMBER: 585 226 9500 FAX NUMBER: 888 478 2797  
TOLL FREE NUMBER:                      E-MAIL: bryan.campbell@star1889.com

**CONTACT PERSON TO EXPEDITE ORDERS** (if different from above):

NAME: SAME TITLE:                       
TELEPHONE NUMBER:                      FAX NUMBER:                       
TOLL FREE NUMBER:                      E-MAIL:                     

**ORDER ADDRESS:**

STREET/PO BOX: 455 Rochester St.  
CITY/STATE: Avon, N.Y. ZIP CODE: 14414  
TELEPHONE NUMBER: 585 226 9500 FAX NUMBER: 888 478 2797  
TOLL FREE NUMBER:                      E-MAIL: bryan.campbell@star1889.com

**REMIT-TO ADDRESS:**

STREET/PO BOX:                       
CITY/STATE:                      ZIP CODE:                       
TELEPHONE NUMBER:                      FAX NUMBER:                       
TOLL FREE NUMBER:                      E-MAIL:                     

*J.S.* 12/20/2013 **STAR Warning Systems / Star Signal Vehicle Products**

STATE OF MINNESOTA  
DEPARTMENT OF ADMINISTRATION  
MATERIALS MANAGEMENT DIVISION

CONTRACT SAVINGS

SAVINGS REPORT.

Responders are required to calculate the percentage savings the Lead State will realize as a result of the Contract and include the amount of the percentage savings in the response.

Contract Prices Average: 40 % Less than the price quoted to the general public (for reporting purposes only).

STAR J.S. 12/30/2013  
Star Warning Systems / Star Signal Vehicle Products

STATE OF MINNESOTA  
DEPARTMENT OF ADMINISTRATION  
MATERIALS MANAGEMENT DIVISION

TAXPAYER/VENDOR IDENTIFICATION

The Contract Vendor consents to disclosure of its social security number, federal employer tax identification number, and/or Minnesota tax identification number to federal and Lead State tax agencies and Lead State personnel involved in the payment of Lead State obligations. These identification numbers may be used in the enforcement of federal and Lead State tax laws which could result in action requiring the Contract Vendor to file tax returns and pay delinquent tax liabilities, if any (Minn. Stat. § 270C.65).

Firm Name: Star Warning Systems / Star Signal Vehicle Products  
Address: 455 Rochester St.  
Avon, N.Y. 14414

Minnesota SWIFT Vendor Registration Number: 0000879045

If you are not registered as a vendor to the Lead State in the SWIFT Procurement System, you must register online at <http://www.mmb.state.mn.us/vendorresources>.  
(Note: If approved, you will receive your vendor number approximately two business days after you register.)

Are you a sole proprietorship? ☒ Yes ☐ No

Are you an independent contractor? ☐ Yes ☒ No

STAR J.S. 12/30/2013



**STATE OF MINNESOTA  
RESIDENT VENDOR FORM**

In accordance with Laws of Minnesota 2013, Chapter 142, Article 3, Section 16, amending Minn. Stat. § 16C.02, subd. 13, a "Resident Vendor" means a person, firm, or corporation that:

- (1) is authorized to conduct business in the state of Minnesota on the date a solicitation for a contract is first advertised or announced. It includes a foreign corporation duly authorized to engage in business in Minnesota;
- (2) has paid unemployment taxes or income taxes in this state during the 12 calendar months immediately preceding submission of the bid or proposal for which any preference is sought;
- (3) has a business address in the state; and
- (4) has affirmatively claimed that status in the bid or proposal submission.

To receive recognition as a Minnesota Resident Vendor ("Resident Vendor"), your company must meet each element of the statutory definition above by the solicitation opening date and time. If you wish to affirmatively claim Resident Vendor status, you should do so by submitting this form with your bid or proposal.

Resident Vendor status may be considered for purposes of resolving tied low bids or the application of a reciprocal preference.

**I HEREBY CERTIFY THAT THE COMPANY LISTED BELOW:**

1. Is authorized to conduct business in the State of Minnesota on the date a solicitation for a contract is first advertised or announced. *(This includes a foreign corporation duly authorized to engage in business in Minnesota.)*  
\_\_\_ Yes \_\_\_ No (must check yes or no)
2. Has paid unemployment taxes or income taxes in the State of Minnesota during the 12 calendar months immediately preceding submission of the bid or proposal for which any preference is sought.  
\_\_\_ Yes \_\_\_ No (must check yes or no)
3. Has a business address in the State of Minnesota.  
\_\_\_ Yes \_\_\_ No (must check yes or no)
4. Agrees to submit documentation, if requested, as part of the bid or proposal process, to verify compliance with the above statutory requirements.  
\_\_\_ Yes \_\_\_ No (must check yes or no)

**BY SIGNING BELOW**, you are certifying your compliance with the requirements set forth herein and claiming Resident Vendor status in your bid or proposal submission.

Name of Company: \_\_\_\_\_ Date: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Telephone: \_\_\_\_\_

Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_

**IF YOU ARE CLAIMING RESIDENT VENDOR STATUS, SIGN AND RETURN THIS FORM WITH YOUR BID OR PROPOSAL SUBMISSION**

*Conferred with J.G.*

*STAR*  
*J.S.*  
*12/30/2013*

**STATE OF MINNESOTA  
VETERAN-OWNED PREFERENCE FORM**

In accordance with Minn. Stat. § 16C.16, subd. 6a, (a) except when mandated by the federal government as a condition of receiving federal funds, the commissioner shall award up to a six percent preference in the amount bid on state procurement to **certified small businesses** that are **majority-owned and operated by**:

(1) recently separated veterans who have served in active military service, at any time on or after September 11, 2001, and who have been discharged under honorable conditions from active service, as indicated by the person's United States Department of Defense form DD-214 or by the commissioner of veterans affairs;

(2) veterans with service-connected disabilities, as determined at any time by the United States Department of Veterans Affairs; or

(3) any other veteran-owned small businesses certified under section 16C.19, paragraph (d).

In accordance with Minn. Stat. § 16C.19 (d), a veteran-owned small business, the principal place of business of which is in Minnesota, is certified if it has been verified by the United States Department of Veterans Affairs as being either a veteran-owned small business or a service disabled veteran-owned small business, in accordance with Public Law 109-461 and Code of Federal Regulations, title 38, part 74.

To receive a preference the veteran-owned small business must meet the statutory requirements above by the Solicitation opening date and time. The preference is applied only to the first \$500,000 of the response.

If you are claiming the veteran-owned preference, **attach documentation, sign and return this form with your response to the Solicitation.** Only eligible veteran-owned small businesses that meet the statutory requirements and provide adequate documentation will be given the preference.

**I HEREBY CERTIFY THAT THE FIRM LISTED BELOW:**

My firm is a certified small business and it is majority-owned and operated by an eligible person as defined by Minn. Stat. § 16C.16, subd. 6a.

☐ Yes ☐ No (must check yes or no) **State the type of documentation attached:** \_\_\_\_\_

**DOCUMENTATION MUST BE PROVIDED FOR ONE OF THE FOLLOWING REQUIREMENTS:**

☐ (1) recently separated veterans who have served in active military service, at any time on or after September 11, 2001, and who have been discharged under honorable conditions from active service, as indicated by the person's United States Department of Defense form DD-214 or by the commissioner of veterans affairs;

**State the type of documentation attached:** \_\_\_\_\_

☐ (2) veterans with service-connected disabilities, as determined at any time by the United States Department of Veterans Affairs;

**State the type of documentation attached:** \_\_\_\_\_

☐ (3) any other veteran-owned small businesses certified under Minnesota Statute Section 16C.19, paragraph (d).

**State the type of documentation attached:** \_\_\_\_\_

Name of Company: \_\_\_\_\_  
Authorized Signature: \_\_\_\_\_  
Printed Name: \_\_\_\_\_

Date: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Title: \_\_\_\_\_

**IF YOU ARE CLAIMING THE VETERAN-OWNED PREFERENCE, ATTACH DOCUMENTATION, SIGN AND RETURN THIS FORM WITH YOUR RESPONSE TO THE SOLICITATION.**

*Conferred with J.G.*

*J. S. 12/30/2013*

LUKE  
GANNETTE  
651-201-2446

## VPAT

### Web Content Accessibility Guidelines 2.0 level AA

This WCAG VPAT applies to the responder's website to be offered under the Contract.

It is strongly recommended Technical Staff who are trained in Accessibility complete this form.

The comments portion must be filled in to further define how accessibility is or is not met. The quality of the comments impacts the reviewers' understanding of the accessibility of your product/service. NOTE: MN only adopted the standards that are level A and level AA. This list includes level AAA standards, which are optional and highlighted in yellow. Comments are not required for level AAA.

### Principle 1: Perceivable – information and user interface components must be presentable to users in ways they can perceive.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments (mandatory)
<i>Guideline 1.1 Text Alternatives: Provide text alternatives for any non-text content so that it can be changed into other forms people need, such as large print, braille, speech, symbols or simpler language.</i>				
1.1.1	<p>Non-text Content: All non-text content that is presented to the user has a text alternative that serves the equivalent purpose, except for the situations listed below (Level A).</p> <ul style="list-style-type: none"> <li>Controls, Input: If non-text content is a control or accepts user input, then it has a name that describes its purpose. (Refer to Guideline 4.1 for additional requirements for controls and content that accepts user input.)</li> <li>Time-Based Media: If non-text content is time-based media, then text alternatives at least provide descriptive identification of the non-text content. (Refer to Guideline 1.2 for the additional requirements for media.)</li> <li>Test: If non-text content is a test or exercise that would be invalid if presented in text, then text alternatives at least provide descriptive identification of the non-text content.</li> <li>Sensory: If non-text content is primarily intended to create a specific sensory experience, then text alternatives at least provide descriptive identification of the non-text content.</li> <li>CAPTCHA: If the purpose of non-text content is to confirm that content is being accessed by a person rather than a computer, then text alternatives that identify and describe the purpose of the non-text content are provided, and alternative forms of CAPTCHA using output modes for different types of sensory perception are provided to accommodate different disabilities.</li> <li>Decorative, Formatting, Invisible: If non-text content is pure decoration, is used only for visual formatting, or is not presented to users, then it is implemented in a way that it can be ignored by assistive technology.</li> </ul>		YES	THE ONLY NON-TEXT ARE PICTURES OF THE PRODUCT, WHICH HAS ADJOINING TEXT WITH THE MODEL NUMBER AND/OR DESCRIPTION.

**Guideline 1.2 Time-based Media: Provide alternatives for time-based media.**

1.2.1	Audio-only and Video-only (Prerecorded): For prerecorded audio-only and prerecorded video-only media, the following are true, except when the audio or video is a media alternative for text and is clearly labeled as such. (Level A): <ul style="list-style-type: none"> <li>Prerecorded Audio-only: An alternative for time-based media is provided that presents equivalent information for prerecorded audio-only content.</li> <li>Prerecorded Video-only: Either an alternative for time-based media or an audio track is provided that presents equivalent information for prerecorded video-only content.</li> </ul>		YES	WE HAVE A FEW VIDEOS ON OUR WEB SITE. THE PRODUCTS SHOWN IN THE VIDEOS ARE ALSO DESCRIBED THROUGH TEXT.
1.2.2	Captions (Prerecorded): Captions are provided for all prerecorded audio content in synchronized media, except when the media is a media alternative for text and is clearly labeled as such. (Level A)		Y	ALL MEDIA IS ALTERNATIVE <del>TO</del> CAP TO TEXT.
1.2.3	Audio Description or Media Alternative (Prerecorded): An alternative for time-based media or audio description of the prerecorded video content is provided for synchronized media, except when the media is a media alternative for text and is clearly labeled as such. (Level A)		Y	ALL MEDIA IS ONLY AN ALTERNATIVE TO TEXT
1.2.4	Captions (Live): Captions are provided for all live audio content in synchronized media. (Level AA)		N	NO CAPTIONS BUT ALL MEDIA IS ALTERNATIVE TO TEXT
1.2.5	Audio Description (Prerecorded): Audio description is provided for all prerecorded video content in synchronized media. (Level AA)		Y	ALL VIDEO CONTAINS AUDIO
1.2.6	Sign Language (Prerecorded): Sign language interpretation is provided for all prerecorded audio content in synchronized media. (Level AAA)		N	NO SIGN LANGUAGE
1.2.7	Extended Audio Description (Prerecorded): Where pauses in foreground audio are insufficient to allow audio descriptions to convey the sense of the video, extended audio description is provided for all prerecorded video content in synchronized media. (Level AAA)		Y	VIDEO, AUDIO, AND TEXT ALL HAVE SAME INFO.
1.2.8	Media Alternative (Prerecorded): An alternative for time-based media is provided for all prerecorded synchronized media and for all prerecorded video-only media. (Level AAA)		Y	ALL VIDEO, AUDIO, AND TEXT HAVE SAME INFO
1.2.9	Audio-only (Live): An alternative for time-based media that presents equivalent information for live audio-only content is provided. (Level AAA)		Y	NO AUDIO-ONLY MEDIA

**Guideline 1.3 Adaptable: Create content that can be presented in different ways (for example simpler layout) without losing information or structure.**

1.3.1	Info and Relationships: Information, structure, and relationships conveyed through presentation can be programmatically determined or are available in text. (Level A)		Y	ALL IS TEXT BASED
1.3.2	Meaningful Sequence: When the sequence in which content is presented affects its meaning, a correct reading sequence can be programmatically determined. (Level A)		Y	WEB SITE DOES NOT UTILIZE ANY SEQUENTIAL INFORMATION
1.3.3	Sensory Characteristics: Instructions provided for understanding and operating content do not rely solely on sensory characteristics of components such as shape, size, visual location, orientation, or sound. (Level A)		N	

**Guideline 1.4 Distinguishable: Make it easier for users to see and hear content including separating foreground from background.**

1.4.1	Use of Color: Color is not used as the only visual means of conveying information, indicating an action, prompting a response, or distinguishing a visual element. (Level A)		Y	COLOR NOT USED IN THIS FASHION
1.4.2	Audio Control: If any audio on a Web page plays automatically for more than 3 seconds, either a mechanism is available to pause or stop the audio, or a mechanism is available to control audio volume independently from the overall system volume level. (Level A)		Y	NO AUTO-PLAYING AUDIO
1.4.3	Contrast (Minimum): The visual presentation of text and images of text has a contrast ratio of at least 4.5:1, except for the following: (Level AA) <ul style="list-style-type: none"> <li>• Large Text: Large-scale text and images of large-scale text have a contrast ratio of at least 3:1;</li> <li>• Incidental: Text or images of text that are part of an inactive user interface component, that are pure decoration, that are not visible to anyone, or that are part of a picture that contains significant other visual content, have no contrast requirement.</li> <li>• Logotypes: Text that is part of a logo or brand name has no minimum contrast requirement.</li> </ul>		Y	ALL TEXT AND IMAGES IN COMPLIANCE
1.4.4	Resize text: Except for captions and images of text, text can be resized without assistive technology up to 200 percent without loss of content or functionality. (Level AA)		Y	NO ISSUES THAT WE ARE AWARE OF
1.4.5	Images of Text: If the technologies being used can achieve the visual presentation, text is used to convey information rather than images of text except for the following: (Level AA) <ul style="list-style-type: none"> <li>• Customizable: The image of text can be visually customized to the user's requirements;</li> <li>• Essential: A particular presentation of text is essential to the information being conveyed.</li> </ul>		Y	ALL TEXT IS "TEXT"
1.4.6	Contrast (Enhanced): The visual presentation of text and images of text has a contrast ratio of at least 7:1, except for the following: (Level AAA) <ul style="list-style-type: none"> <li>• Large Text: Large-scale text and images of large-scale text have a contrast ratio of at least 4.5:1;</li> <li>• Incidental: Text or images of text that are part of an inactive user interface component, that are pure decoration, that are not visible to anyone, or that are part of a picture that contains significant other visual content, have no contrast requirement.</li> <li>• Logotypes: Text that is part of a logo or brand name has no minimum contrast requirement.</li> </ul>		Y	TEXT IN COMPLIANCE MAJORITY IS BLACK TEXT ON WHITE BACKGROUND
1.4.7	Low or No Background Audio: For prerecorded audio-only content that (1) contains primarily speech in the foreground, (2) is not an audio CAPTCHA or audio logo, and (3) is not vocalization intended to be primarily musical expression such as singing or rapping, at least one of the following is true: (Level AAA) <ul style="list-style-type: none"> <li>• No Background: The audio does not contain background sounds.</li> <li>• Turn Off: The background sounds can be turned off.</li> <li>• 20 dB: The background sounds are at least 20 decibels lower than the foreground speech content, with the exception of occasional sounds that last for only one or two seconds.</li> </ul>		Y	NO BACKGROUND AUDIO

1.4.8	<p>Visual Presentation: For the visual presentation of blocks of text, a mechanism is available to achieve the following: (Level AAA)</p> <ul style="list-style-type: none"> <li>• Foreground and background colors can be selected by the user.</li> <li>• Width is no more than 80 characters or glyphs (40 if CJK).</li> <li>• Text is not justified (aligned to both the left and the right margins).</li> <li>• Line spacing (leading) is at least space-and-a-half within paragraphs, and paragraph spacing is at least 1.5 times larger than the line spacing.</li> <li>• Text can be resized without assistive technology up to 200 percent in a way that does not require the user to scroll horizontally to read a line of text on a full-screen window.</li> </ul>		N	NO BUILT IN MECHANISM TO SELECT COLORS.
1.4.9	<p>Images of Text (No Exception): Images of text are only used for pure decoration or where a particular presentation of text is essential to the information being conveyed. (Level AAA)</p>		Y	NO INFORMATIONAL TEXT PRESENTED AS AN IMAGE



## Principle 2: Operable - User interface components and navigation must be operable.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 2.1 Keyboard Accessible: Make all functionality available from a keyboard.</i>				
2.1.1	Keyboard: All functionality of the content is operable through a keyboard interface without requiring specific timings for individual keystrokes, except where the underlying function requires input that depends on the path of the user's movement and not just the endpoints. (Level A)		Y	ALL LINKS ARE SELECTED BY A MOUSE RATHER THAN A STANDARD KEYBOARD COMMAND CAN BE "TABBED" TO
2.1.2	No Keyboard Trap: If keyboard focus can be moved to a component of the page using a keyboard interface, then focus can be moved away from that component using only a keyboard interface, and, if it requires more than unmodified arrow or tab keys or other standard exit methods, the user is advised of the method for moving focus away. (Level A)		Y	TAB ALWAYS FUNCTIONAL
2.1.3	Keyboard (No Exception): All functionality of the content is operable through a keyboard interface without requiring specific timings for individual keystrokes. (Level AAA)		Y	NO TIMING INVOLVED
<i>Guideline 2.2 Enough Time: Provide users enough time to read and use content.</i>				
2.2.1	Timing Adjustable: For each time limit that is set by the content, at least one of the following is true: (Level A) <ul style="list-style-type: none"> <li>• Turn off: The user is allowed to turn off the time limit before encountering it; or</li> <li>• Adjust: The user is allowed to adjust the time limit before encountering it over a wide range that is at least ten times the length of the default setting; or</li> <li>• Extend: The user is warned before time expires and given at least 20 seconds to extend the time limit with a simple action (for example, "press the space bar"), and the user is allowed to extend the time limit at least ten times; or</li> <li>• Real-time Exception: The time limit is a required part of a real-time event (for example, an auction), and no alternative to the time limit is possible; or</li> <li>• Essential Exception: The time limit is essential and extending it would invalidate the activity; or</li> <li>• 20 Hour Exception: The time limit is longer than 20 hours.</li> </ul>		Y	NO TIME LIMITS UTILIZED

2.2.2	<p>Pause, Stop, Hide: For moving, blinking, scrolling, or auto-updating information, all of the following are true: (Level A)</p> <ul style="list-style-type: none"> <li>Moving, blinking, scrolling: For any moving, blinking or scrolling information that (1) starts automatically, (2) lasts more than five seconds, and (3) is presented in parallel with other content, there is a mechanism for the user to pause, stop, or hide it unless the movement, blinking, or scrolling is part of an activity where it is essential; and</li> <li>Auto-updating: For any auto-updating information that (1) starts automatically and (2) is presented in parallel with other content, there is a mechanism for the user to pause, stop, or hide it or to control the frequency of the update unless the auto-updating is part of an activity where it is essential.</li> </ul>		N	<p>BUT SCROLLING INFORMATION IS ONLY ON HOME PAGE AND IS NOT CRUCIAL TO USE OF THE SITE.</p> <p>BASICALLY IT "HIGHLIGHTS" INFORMATION FOUND ELSEWHERE.</p>
2.2.3	No Timing: Timing is not an essential part of the event or activity presented by the content, except for non-interactive synchronized media and real-time events. (Level AAA)		Y	NO TIMING UTILIZED
2.2.4	Interruptions: Interruptions can be postponed or suppressed by the user, except interruptions involving an emergency. (Level AAA)		Y	DOESN'T APPLY.
2.2.5	Interruptions: Interruptions can be postponed or suppressed by the user, except interruptions involving an emergency. (Level AAA)		Y	DOESN'T APPLY
<b>Guideline 2.3 Seizures: Do not design content in a way that is known to cause seizures.</b>				
2.3.1	Three Flashes or Below Threshold: Web pages do not contain anything that flashes more than three times in any one second period, or the flash is below the general flash and red flash thresholds. (Level A)		Y	NO FLASHING UTILIZED
2.3.2	Three Flashes: Web pages do not contain anything that flashes more than three times in any one second period. (Level AAA)		Y	NO FLASHING
<b>Guideline 2.4 Navigable: Provide ways to help users navigate, find content, and determine where they are.</b>				
2.4.1	Bypass Blocks: A mechanism is available to bypass blocks of content that are repeated on multiple Web pages. (Level A)		Y	NO REPEATED INFO
2.4.2	Page Titled: Web pages have titles that describe topic or purpose. (Level A)		Y	ALL PAGES TITLED ACCORDINGLY
2.4.3	Focus Order: If a Web page can be navigated sequentially and the navigation sequences affect meaning or operation, focusable components receive focus in an order that preserves meaning and operability. (Level A)		Y	NO INFO PRESENTED ON SEQUENTIAL PAGES.
2.4.4	Link Purpose (In Context): The purpose of each link can be determined from the link text alone or from the link text together with its programmatically determined link context, except where the purpose of the link would be ambiguous to users in general. (Level A)		Y	LINKS ARE DISPLAYED IN PLAIN TEXT
2.4.5	Multiple Ways: More than one way is available to locate a Web page within a set of Web pages except where the Web Page is the result of, or a step in, a process. (Level AA)		Y	SEARCH FUNCTION
2.4.6	Headings and Labels: Headings and labels describe topic or purpose. (Level AA)		Y	HEADINGS & LABELS ARE USED ACCORDINGLY
2.4.7	Focus Visible: Any keyboard operable user interface has a mode of operation where the keyboard focus indicator is visible. (Level AA)		Y	ONLY A COUPLE FIELDS WHERE YOU WOULD ENTER TEXT. THEY HAVE A CURSOR.



2.4.8	Location: Information about the user's location within a set of Web pages is available. (Level AAA)		Y	IN ADDRESS BAR
2.4.9	Link Purpose (Link Only): A mechanism is available to allow the purpose of each link to be identified from link text alone, except where the purpose of the link would be ambiguous to users in general. (Level AAA)		Y	LINKS ARE PLAIN TEXT.
2.4.10	Section Headings: Section headings are used to organize the content. (Level AAA)		Y	HEADING DESCRIBE INFO ON THAT PAGE

### Principle 3: Understandable - Information and the operation of user interface must be understandable.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<b>Guideline 3.1 Readable: Make text content readable and understandable.</b>				
3.1.1	Language of Page: The default human language of each Web page can be programmatically determined. (Level A)		Y	ALL ENGLISH
3.1.2	Language of Parts: The human language of each passage or phrase in the content can be programmatically determined except for proper names, technical terms, words of indeterminate language, and words or phrases that have become part of the vernacular of the immediately surrounding text. (Level AA)		Y	ALL ENGLISH
3.1.3	Unusual Words: A mechanism is available for identifying specific definitions of words or phrases used in an unusual or restricted way, including idioms and jargon. (Level AAA)		Y	STANDARD ENGLISH
3.1.4	Abbreviations: A mechanism for identifying the expanded form or meaning of abbreviations is available. (Level AAA)		N	BUT ABBREVIATIONS ARE SPARSELY USED & COMMONLY KNOWN
3.1.5	Reading Level: When text requires reading ability more advanced than the lower secondary education level after removal of proper names and titles, supplemental content, or a version that does not require reading ability more advanced than the lower secondary education level, is available. (Level AAA)		Y	BASIC ENGLISH, NOTHING TO COMPLEX
3.1.6	Pronunciation: A mechanism is available for identifying specific pronunciation of words where meaning of the words, in context, is ambiguous without knowing the pronunciation. (Level AAA)		N	NOTHING BUILT INTO SITE FOR WORD PRONUNCIATION
<b>Guideline 3.2 Predictable: Make Web pages appear and operate in predictable ways.</b>				
3.2.1	On Focus: When any component receives focus, it does not initiate a change of context. (Level A)		Y	NO CHANGING
3.2.2	On Input: Changing the setting of any user interface component does not automatically cause a change of context unless the user has been advised of the behavior before using the component. (Level A)		Y	NO CHANGING
3.2.3	Consistent Navigation: Navigational mechanisms that are repeated on multiple Web pages within a set of Web pages occur in the same relative order each time they are repeated, unless a change is initiated by the user. (Level AA)		Y	NAVIGATIONAL MECHANISMS, REPEATED MECHANISMS ARE TYPICALLY THE SAME
3.2.4	Consistent Identification: Components that have the same functionality within a set of Web pages are identified consistently. (Level AA)		Y	COMPONENTS ARE TYPICALLY THE SAME

3.2.5	Change on Request: Changes of context are initiated only by user request or a mechanism is available to turn off such changes. (Level AAA)		Y	NO CONTEXT CHANGES
<i>Guideline 3.3 Input Assistance: Help users avoid and correct mistakes.</i>				
3.3.1	Error Identification: If an input error is automatically detected, the item that is in error is identified and the error is described to the user in text. (Level A)		Y	USER INPUT RARELY UTILIZED.
3.3.2	Labels or Instructions: Labels or instructions are provided when content requires user input. (Level A)		Y	FIELDS LABELED
3.3.3	Error Suggestion: If an input error is automatically detected and suggestions for correction are known, then the suggestions are provided to the user, unless it would jeopardize the security or purpose of the content. (Level AA)		N	NO SUGGESTIONS PROVIDED
3.3.4	Error Prevention (Legal, Financial, Data): For Web pages that cause legal commitments or financial transactions for the user to occur, that modify or delete user-controllable data in data storage systems, or that submit user test responses, at least one of the following is true: (Level AA) <ul style="list-style-type: none"> <li>• Reversible: Submissions are reversible.</li> <li>• Checked: Data entered by the user is checked for input errors and the user is provided an opportunity to correct them.</li> <li>• Confirmed: A mechanism is available for reviewing, confirming, and correcting information before finalizing the submission.</li> </ul>		Y	NO SUCH FIELDS USED
3.3.5	Help: Context-sensitive help is available. (Level AAA)		N	NO HELP
3.3.6	Error Prevention (All): For Web pages that require the user to submit information, at least one of the following is true: (Level AAA) <ul style="list-style-type: none"> <li>• Reversible: Submissions are reversible.</li> <li>• Checked: Data entered by the user is checked for input errors and the user is provided an opportunity to correct them.</li> <li>• Confirmed: A mechanism is available for reviewing, confirming, and correcting information before finalizing the submission.</li> </ul>		N	BUT PAGES DO NOT REQUIRE USER TO ENTER INFO, EXCEPT IF REQUESTING INFO FROM US OR SEARCHING WEBSITE.

**Principle 4: Robust - Content must be robust enough that it can be interpreted reliably by a wide variety of user agents, including assistive technologies.**

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 4.1 Compatible: Maximize compatibility with current and future user agents, including assistive technologies.</i>				
4.1.1	Parsing: In content implemented using markup languages, elements have complete start and end tags, elements are nested according to their specifications, elements do not contain duplicate attributes, and any IDs are unique, except where the specifications allow these features. (Level A)		Y	STANDARD HTML
4.1.2	Name, Role, Value: For all user interface components (including but not limited to: form elements, links and components generated by scripts), the name and role can be programmatically determined; states, properties, and values that can be set by the user can be programmatically set; and notification of changes to these items is available to user agents, including assistive technologies. (Level A)		Y	STANDARD HTML

**L-336(5) LED Emergency Light Bars and Related Accessories  
Price Schedule**

**RESPONDER:** Star Warning Systems/Star Signal Vehicle Products

Manufacturer Name	Manufacturer's Catalog Name and Date	Method#1 Percent Discount off MSRP (Freight Prepaid and Allowed - Vendor pays Freight)	Method#2 Percent Discount off MSRP (Freight Prepaid and Added to the Invoice)	If not available to all States, list eligible States
Star Warning Systems	Star Warning Systems 3/2013	36%	40%	All States
Star Signal Vehicle Products	Star Signal Vehicle Products 8/2013	36%	40%	All States

*[Signature]*  
1/2/2014

*Jeff Soto 1/2/2014*

RESPONDER: Star Warning Systems/Star Signal Vehicle Products

**MARKET BASKET**

Generic Description - Do Not Include Mounting Kits in Price	Item Offered (include brand name and model number)	List Price	Discounted Price Offered (price with % discount applied)
LED Lightbar for Compact Sedan with single color module	Star 2364LED	\$1,214.00	\$728.40
LED Lightbar for Mid-size Sedan with single color module	Star 2464LED	\$1,319.00	\$791.70
LED Lightbar for Full-Size Sedan with single color module	Star 2464LED	\$1,319.00	\$791.00
LED Lightbar For SUV with single color module	Star 2564LED	\$1,424.00	\$854.40
LED Lightbar for Pick up with single color module	Star 2564LED	\$1,424.00	\$854.40
LED Lightbar for Compact Sedan with dual color module	Star 2360LED	\$1,372.00	\$823.20
LED Lightbar for Mid-size Sedan with dual color module	Star 2460LED	\$1,738.00	\$1,042.80
LED Lightbar for Full-Size Sedan with dual color module	Star 2460LED	\$1,738.00	\$1,042.80
LED Lightbar For SUV with dual color module	Star 2560LED	\$2,088.00	\$1,252.80
LED Lightbar for Pick up with dual color module	Star 2560LED	\$2,088.00	\$1,252.80
LED Lightbar for Compact Sedan with tri-color module	Star 2376	\$2,406.00	\$1,443.60
LED Lightbar for Mid-size Sedan with tri-color module	Star 2476	\$2,957.00	\$1,774.20
LED Lightbar for Full-Size Sedan with tri-color module	Star 2476	\$2,957.00	\$1,774.20
LED Lightbar For SUV with tri-color module	Star 2576	\$3,418.00	\$2,050.80
LED Lightbar for Pick up with tri-color module	Star 2576	\$3,418.00	\$2,050.80



## Quantity Discounts

Responders may also offer quantity price breaks. The price breaks will be in the form of a higher percentage discount, off of the Manufacturer Price List, for the order. Use this page to submit the higher discounts offered and the quantity break lines (e.g. 5% higher discount for 20-29 units ordered, 10% higher discount for 30-39 units ordered, etc.).

[illegible]

*Jeff Salo* 1/2/2014

## AUTHORIZED DISTRIBUTOR LIST

*Jeff Soto*  
1/2/2014

Jeff Sabo

*Star Warning Systems / Star Signal Vehicle Products*

Full Name:

EMERGENCY AUTOMOTIVE TECHNOLOGIES, INC.

Last Name:

EMERGENCY AUTOMOTIVE TECHNOLOGIES

First Name:

INC.

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*Authorized Distributor 1/2/2014  
J.S.*



Jeff Sabo

*Star Warning Systems / Star Signal Vehicle Product*

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FLEET

First Name:

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Maple Grove, MN 55369

Business:

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E-mail:

mike@action-fleet.com

E-mail Display As:

ACTION FLEET (mike@action-fleet.com)

*Authorized Distributor 1/2/2014*  
*J.S.*

Method #2

The Responder will offer a percent discount with Freight costs prepaid by the Contract Vendor and added to the invoice as a separate line item. The Contract Vendor must only invoice actual freight costs and must confirm all freight costs with the Customer before an order is placed.

Regardless on the method chosen for the Master Agreement, freight costs for all orders below \$50.00 will be prepaid by the Contract Vendor and Added to the invoice as a separate line item.

A new Question Deadline is scheduled for January 7, 2014, at 2:00 PM.

This addendum shall become part of the solicitation and **MUST** be returned with the response by the due date and time of the solicitation.

Star Warning Systems/Star Signal Vehicle Products  
COMPANY NAME: \_\_\_\_\_  
DATE: 1/6/2014  
PRINTED NAME: Jeff Sabo  
TITLE: Marketing Manager  
SIGNATURE: \_\_\_\_\_

Addendum to Ref # 19767